

UNDERSTANDING 2021-2022 FINANCIAL STATEMENTS and FINANCIAL RATIOS

The University of Lethbridge's <u>financial statements</u> are prepared following Canadian public sector accounting standards. The annual audited financial statements consist of:

1. Statement of Financial Position

- A "snapshot" of the financial position of the University at the date on the statement (the end date of the fiscal year) that shows the University's ability to cover existing liabilities and endowments, and finance future operations by comparing financial assets to liabilities through the net financial asset (debt) indicator. Secondly, considering non-financial assets, those that are used to deliver services, to determine the University's overall financial position since inception and affordability of future services as the net asset (debt) indicator.
- Can highlight trends in past decision making and funding levels for future operations
 when excluding endowments held in perpetuity. Endowments have no fixed end date
 and must be held indefinitely.

2. Statement of Operations

- Shows income and expenses for the year resulting in an annual operating surplus (deficit) and then considering endowment contributions and related investment income received during the year to determine the annual surplus and accumulated surplus since inception of the University.
- Amounts are recorded using accrual accounting where income is reported when it
 is received or becomes receivable (e.g. by nature of the terms of a grant agreement)
 and expenses are reported when ownership is transferred to the University (usually
 when the goods are received) which may differ from when they are paid.
- Can highlight how well the University is being managed from an operational
 perspective when compared to budget, and trends over time to help predict
 future performance. Budget versus actual is sometimes difficult to assess since
 budgets generally are prepared on a cash basis and actual includes items such
 as actuarially determined pension expense (expense recorded based on plan
 experience not premiums paid).
- The Statement of Operations conforms to Canadian Public Sector Accounting Standards and the expenses are reported by function. The functions are broad categories that report expenses by the major programs of the University (i.e. Academic costs and institutional support, Sponsored research, Ancillary services, etc.). For a breakdown of the expenses by object (i.e. Salaries, Employee benefits, Utilities, etc.) see Note 20 in the Notes to the Financial Statements.

Page 1 of 14 June 2022



3. Statement of Changes in Net Financial Assets

- Explains the difference between the University's annual operating surplus and the change in net financial assets (debt) during the year.
- Provides information regarding the extent to which expenditures of the fiscal year were met by revenues recognized in the year.
- Can highlight where additions or uses of financial assets, or new or retired liabilities, have contributed to the net financial asset indicator for the year.

4. Statement of Remeasurement Gains and Losses

- Shows the unrealized change in the value of financial instruments, such as investments, being measured at fair market value at the Statement of Financial Position date as well as the year end conversion of balances held in foreign currency, such as payables.
- The unrealized (fair value) amounts are only recorded in the Statement of Operations
 when the financial instrument is sold, settled or there is a decline in investment value
 that is not temporary in nature (market value lower than the cost for 4 consecutive
 years).

5. Statement of Cash Flows

- Shows the cash generated or used between the University and outside entities over the year, grouped in four main categories: operating, investing, financing, and capital.
- Can highlight trends in cash flow and the cash available to operate.

6. Notes to the Financial Statements

- Detailed description of the accounting policies used by the University and additional information for significant figures in the financial statements.
- Provides additional information to help users understand the results and make projections on future operations.

Page 2 of 14 June 2022



1. STATEMENT OF FINANCIAL POSITION (\$000)

The Statement of Financial Position includes:

- Financial assets (excluding endowments)
 - Assets that could be used to discharge existing liabilities or finance future operations.
 - Examples include cash, accounts receivable and non-endowment investments.
 - Non-endowment investments include unrestricted surpluses, internally restricted surplus and deferred revenue from restricted research, trust and capital grants and funds not yet spent.

Liabilities

- Present obligations or amounts received and not yet earned.
- Accounts payable and accrued liabilities are obligations owed at the year end date, or the expense relates to the current period but is not yet invoiced or due.
- Employee future benefit liabilities include pension plan liabilities, long-term disabilities accruals, early retirement plans, and senior administrative leaves.
- Debt includes loan obligations due in future periods.
- Deferred revenue includes tuition revenue collected but not earned and unspent externally restricted grants and donations that have been received but have not been spent for the intended purpose as of the year end date.

Portfolio investments – restricted for endowments

 Investments held in perpetuity (no fixed end date; must hold indefinitely) for purposes stipulated by donors, such as awarding annual scholarships and funding academic programs.

Non-financial assets

- Assets acquired, constructed or spent to deliver services, are consumed in normal operations and are not held for sale.
- Examples include tangible capital assets, prepaid expenses and inventories to be used in delivering services.
- Tangible capital assets consist of land, buildings, equipment, and library resources. All assets over \$5,000, and land of any value, are capitalized and amortized over their useful lives. Amortizing is an accrual accounting transaction to record a portion of the cost of an asset as an expense in each year the asset is expected to be in service (essentially the cost of using that asset for the year).

Page 3 of 14 June 2022



Spent deferred capital contributions

- Grants and donations received for, and spent on, capital acquisitions where the conditions of the grant and the University's actions and commitments create a liability.
- o Grants and donations received for capital acquisitions are recorded as revenue in the statement of operations by revenue source in the same manner as the capital assets funded by them are amortized. For example, if the University received a Government of Alberta grant of \$150,000 for a building, which was being amortized to expense over an estimated 50 years' service life, the university would recognize \$3,000 of Government of Alberta revenue per year in the statement of operations (\$150,000/50 years) for 50 years.
- <u>Net Assets</u> is the residual value of financial assets, portfolio investments restricted for endowments and non-financial assets less liabilities and spent deferred capital contributions.
 - Accumulated surplus includes:
 - Accumulated surplus from operations the University's income or losses since inception less the amount internally restricted. The University's Carryover Fund policy directs how unrestricted surplus is spent and it consists primarily of the balances of unspent annual budgets.
 - Investment in tangible capital assets the amount the University has spent on capital assets less amortization, debt and spent deferred capital contributions.
 - Internally restricted surplus the amount set aside for specific projects and are sometimes referred to as "reserves".
 Maintaining reasonable reserves is fiscally prudent in order to mitigate risk and to take advantage of opportunities that will advance the University's strategic priorities, ensure long-term viability, and sustainability of programs
 - Endowments consists of donations/contributions and investment income earned on investments that must be maintained in perpetuity.
 - Accumulated remeasurement gains and losses consist of gains and losses of statement of financial position balances being recorded at their fair value or converted to Canadian currency, which have not been realized through actual transactions.

Page 4 of 14 June 2022



Financial Position Ratio Analysis

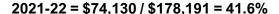
Primary Reserve Ratio

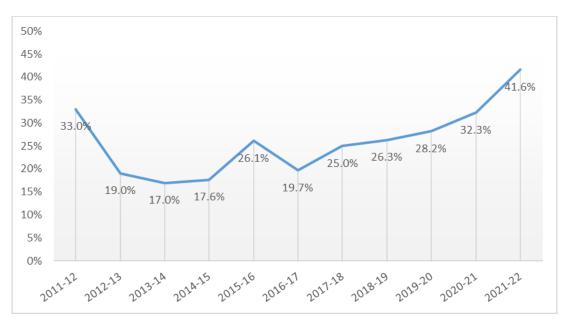
- Measures the financial strength of the institution by comparing expendable net assets to total unrestricted expenses.
- Expendable net assets represent assets the University has unrestricted access to and can spend to satisfy its obligations.
- Can indicate how long the institution could function using its expendable reserves without relying on additional net assets generated by operations, or indicate amounts available to fund future strategic priorities.
- A negative ratio or decreasing trend indicates a weakening financial condition and the use of reserves for strategic priorities or other purposes.

Primary Reserve Ratio =

<u>Accumulated surplus from operations + internally restricted surplus – accumulated remeasurement gains/losses</u>

Total Unrestricted Expenses





- The University's primary reserve ratio indicates the financial condition has held steady in a healthy position.
- The ratio decreased in 2012-13 due to the use of reserve funds for strategic priorities, the largest expense relating to the construction of a new student residence.

Page 5 of 14 June 2022



- The spike in 2015-16 was a result of realizing \$12.5 million in investment income caused by changing investment managers and products. Removing that unusual event, the primary reserve ratio would have been 20%, and consistent with the prior 4 year trend.
- The 2018-19 increase in the ratio was mainly due to the recognition of an actuarial gain in the Universities Academic Pension Plan (UAPP) of \$4.3 million and the receipt of insurance proceeds of \$1 million for past claims.
- The 2019-20 increase in the ratio is primarily due to liquidating \$10 million of nonendowment investments, creating a realized investment income spike of \$2.5 million and insurance proceeds from past claims of \$674 thousand.
- The 2020-21 increase is due to a decrease in unrestricted expenses due to COVID-19 restricted access to campus.
- The 2021-22 increase is due to a change in three investment managers, which
 resulted in recognizing gains on portfolio investments in the statement of operations
 previously reported in the statement of accumulated remeasurement gain and losses.

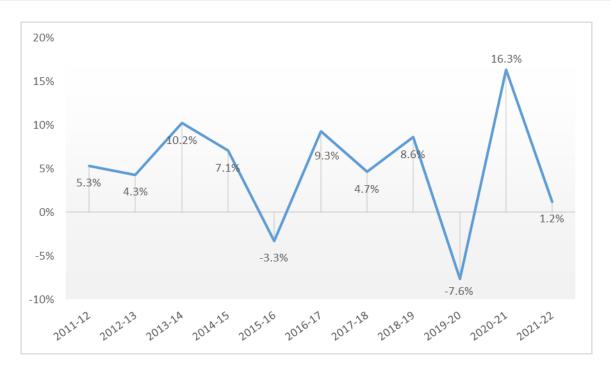
Return on Net Assets Ratio

- Determines whether the institution is financially better off than in previous years by measuring total economic return.
- An improvement in this ratio indicates that the institution is increasing its net assets and is likely to be able to set aside financial resources to strengthen its future financial flexibility.
- A temporary decline in this ratio may be appropriate if it reflects a strategy to better fulfill the University's strategic mission.

Return on Net Assets = <u>Change in net assets</u> Total net assets (beginning of year)

2021-22 = \$3,331 / \$275,241 = 1.2%

Page 6 of 14 June 2022



- The dip in 2015-16 is mainly the result of the drop in unrealized gains and losses shown
 in accumulated remeasurement gains and losses due to investment income being
 realized on the sale of investments to transition to new investment managers and
 products.
- The 2018-19 increase in the ratio is primarily due to the recognition of an actuarial gain in the UAPP of \$4.3 million and the receipt of insurance proceeds of \$1 million for past claims.
- The sharp decrease in 2019-20 is due to the decrease in global market conditions during the COVID-19 pandemic that created a \$21 million drop in unrealized gains and losses shown in accumulated remeasurement gains. The University has sufficient current assets to fund current obligations, with a ratio of 1.35 at March 31, 2020.
- In 2020-21 the global markets recovered and there were significant gains over the previous year as of the year-end date.
- In 2021-22 the global markets experienced moderation in growth as uncertainty with respect to interest rate hikes, supply shortages and geopolitical events weighing on the market

Viability Ratio

- Measures the availability of expendable net assets to cover debt should the institution need to settle its obligations immediately.
- If the viability ratio falls below 1:1 the institution's ability to respond to adverse conditions diminishes.

Page **7** of **14** June **2022**



• Debt includes borrowed money, as well as long-term obligations for staff benefits, including early retirement obligations, termination benefits, and accrued benefit plans.

2021-22 = \$74,130 / \$44,163 = 167.9%



- The increases since 2015-16 are mainly due to investment income earned on the sale of investments in the transition to new investment managers and products (2015-16), the sale of investments held temporarily for the Science Commons and cash flow purposes, and a reduction in the actuarially determined UAPP unfunded liability in all years.
- In 2021-22 the ratio remained strong (167.9%), meaning the institution's net assets were more than sufficient to service debt. The increase in the ratio is a result of recognizing \$12,222 in realized investment income in the operating statement which were previously reported in the statement of remeasurement gains and losses due to the investment portfolio manager change. The University has comparatively little overall debt burden.

Page 8 of 14 June 2022



2. STATEMENT OF OPERATIONS (\$000)

- While the Statement of Financial Position shows the accumulated balances since inception, the Statement of Operations shows the annual operating surplus (loss) resulting from the year's operating revenues and expenses, the annual surplus when including endowment contributions, and finally the University's accumulated surplus since inception.
- A question often raised is "So what does the operating surplus (loss) tell me? Is it how much cash is available to spend?" This is not the case as the annual operating surplus (loss) includes the accrual of non-cash items such as amortization of capital assets, capital contributions, and an actuarially determined amount for pension expense and other long term employee future benefits. Instead, the accumulated operating surplus answers the question "how much did it cost to run the University's operations during the year, and in turn did the University have enough revenues this year to cover them?" The annual operating surplus also does not take into account any funds that the Board has set aside to fund strategic priorities. The accumulated surplus from operations portion of net assets (Financial Statement Note 12) is a better indicator of the funds available to the University which have not been specifically designated for a purpose, although it includes the unrealized remeasurement gains and losses from non-endowment purposes which have not been realized through actual transactions, and is net of the \$22 million unfunded Universities Academic Pension Plan liability.

Analysis of the Statement of Operations using ratios:

Debt Burden Ratio

 Measures the institution's dependence on borrowed funds as a source of financing and the cost of borrowing relative to overall expenditures.

Debt Burden Ratio = <u>Debt Service (principal & interest)</u>
Total Expenditures (less amortization)

2021-22 = \$612 / \$18,135 = 0.34%

Page 9 of 14 June 2022



- The University holds relatively small, long term mortgages on its student residences which do not require significant repayments annually, resulting in the debt burden ratio being so low.
- The current mortgage debt will be fully repaid in 2037.
- The increase in 2020-21 is due to the University entering into an agreement to finance equipment over a 5-year period and because of a significant reduction in total expenditures due to COVID-19.
- The decrease in 2021-22 is due to less new financing (\$271) compared to debt repayments (\$715) versus. last year where new financing (\$587) was roughly on-par with debt repayments (\$658).

Net Operating Revenues Ratio

- Indicates whether total operating activities resulted in a surplus or deficit, and thus, whether the institution is living within available resources.
- A positive ratio indicates that the University has an operating surplus for the year.

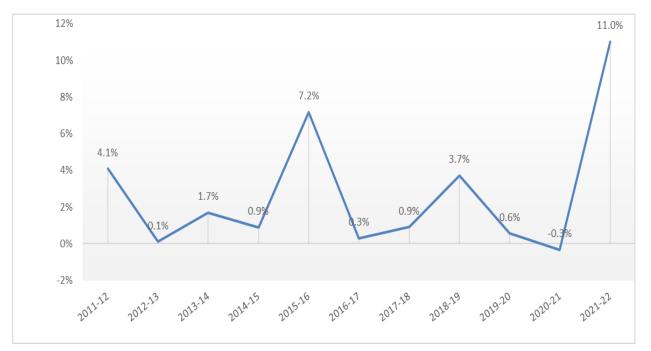
Net Operating Revenues Ratio = <u>Unrestricted Operating Income (loss)</u>
Unrestricted Operating Revenues

2021-22 = \$22,094 / \$200,284 = 11.0%

Page 10 of 14 June 2022



- The decrease in 2012-13 was mainly due to the increase in employee future benefit
 expenses resulting from recording of academic voluntary retirement program payouts and
 the removal of unrealized gains on losses from the statement of operations required with
 the transition to public sector accounting standards.
- The increase in 2015-16 is mainly due to investment income earned on the sale of
 investments to transition to new investment managers and products. Without this unusual,
 one-time event the net operating revenue ratio would be 0.8% and maintain the trend
 experienced over the previous recent years.
- The increase in 2018-19 is mainly due to a lower actuarial pension expense for UAPP than expected due to better plan experience than expected and the amortization of a significant actuarial gain from the prior year.
- The decrease in 2020-21 was due to COVID-19 and the significant losses in Ancillary Services due to the restricted access to campus.



• Increase in 2021-22 is due to one-time realized investment income gains of \$12 million reported in the statement of operations which was previously reported on the statement of remeasurement gains and losses. This change was due to selling Canadian and foreign portfolios and re-investing with new managers to achieve the updated investment objectives and asset mix. This type of activity is not expected annually as investment objectives will remain consistent for the next few years. The University also realized losses due to the decrease in student tuition and fees compared to prior year (2022 - \$47 million; 2021- \$49 million) because the Spring 2022 term was extended to May 5, 2022 due to the faculty labour disruption and therefore this reduced the amount of tuition revenue recognized for 2021- 22. This decrease in revenue was partially offset by decreases in Academic and institutional support costs ,

Page 11 of 14 June 2022



facility operations, and ancillary services due to continued COVID-19 impacts and faculty labour disruption. Salary and benefit cost savings due to the labour disruption were offset by student support measures, including credits for tuition to the 2022-23 academic year and parking and athletics and recreation fees refunds due to the labour disruption.

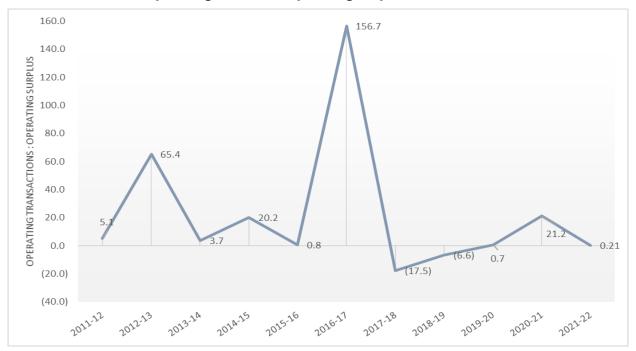
3. STATEMENT OF CASH FLOWS (\$000)

 Cash flow statements report the inflows and outflows of cash and shows if cash was generated (positives) or used (negatives) during the fiscal year. This is important because it shows which activities used or added cash, and assists in understanding the type of cash needs going forward.

Operating Transactions:

- This section of the cash flow statement reconciles the annual operating surplus (Statement of Operations) to the actual cash the University received from or used in its operating activities. All non-cash items are eliminated (e.g. amortization, investment gains reinvested) along with any cash that was used or provided by other operating assets and liabilities.
- If comparing the total operating transactions to operating surplus on the Statement of Operations results in a positive amount, then revenues being recorded are turning into cash for operating the University.

2021-22 Operating Activities: Operating Surplus = \$7,549 / \$36,398 = .21



Page 12 of 14 June 2022



- The spike in 2012-13 was mainly due to an increase in employee future benefit liabilities resulting from recording academic voluntary retirement program payouts.
- The large increase in 2016-17 is due to an increase in deferred revenue and spent deferred capital contributions relating to the new science and academic building project grant received of \$125 million and an increase in employee future benefit liabilities resulting from recording voluntary exit program payouts.
- The sharp decline in 2017-18 resulted by decreasing the deferred revenue as the University spent the funds received for the new science and academic building construction project.
- In 2020-21, an increase in cash from Operating activities was due to the capital grant of \$20 million for the heating and cooling plant upgrades received during the year and not yet spent on the project.
- In 2021-22 cash provided by Operating activities has decreased from \$26,985 in 2020-21 to \$7,549, as the Deferred Revenue amount in the prior year remained steady (heating and cooling plant project funds still mostly unspent).
 Approximately \$3.8 million of \$7,549 total Cash from Operations was attributable to the tuition credits provided to students due to the labour disruption and due to the use of Strategic Priority funds to cover the costs and revenue losses due to COVID-19.

Investing Transactions:

- Includes purchases and sales of portfolio investments.
- If the University sold investments from its investment portfolio, the proceeds from the sales would be shown as a cash inflow from investing activities because it provided cash to the University. It is the University's practice to reinvest investment earnings and proceeds of sales, which are shown as a cash outflow.

Financing Transactions:

- Typical sources of cash flow for financing activities include cash provided through new debt and cash received from external sources to finance capital transactions.
- Long term debt payments (i.e. mortgage payments) would be reflected as a use
 of cash flow, while securing a new loan would be reflected as an inflow of cash.
 When external funds are spent on capital purchases or construction, they are
 reflected as cash inflows, while the recognition of these funds over the life of
 the asset to the statement of operations will be shown as cash outflows.
- A positive balance indicates cash was added through new loans, or more external capital funds have been spent than the University repaid or recognized. A negative balance indicates the University has repaid more debt or recognized more external funds over the life of the assets than new debt or external funds have been received and used.

Page 13 of 14 June 2022



Capital Transactions:

• Capital activities indicate the additions, or use of cash, and sales, inflow of cash, for tangible capital assets that occurred during the year.

Page **14** of **14** June **2022**